

## Bulk Marine

Bulk Marine is a dry bulk shipping operator providing shipping solutions for all shipping needs. It has an operating history spanning 15 years with offices in Hong Kong, Singapore and in India.

We transport both major and minor bulks including Iron Ore, Coal, Coking Coal, Petcoke and Mineral Concentrates (major bulks) and Alumina, Cement Clinker, Fertiliser, Grain, Gypsum, Limestone, Steel & Scrap and Sugar (minor bulks).

Our prime focus is globally transporting dry bulk cargoes by in-chartering ocean bulk carriers from shipping markets.

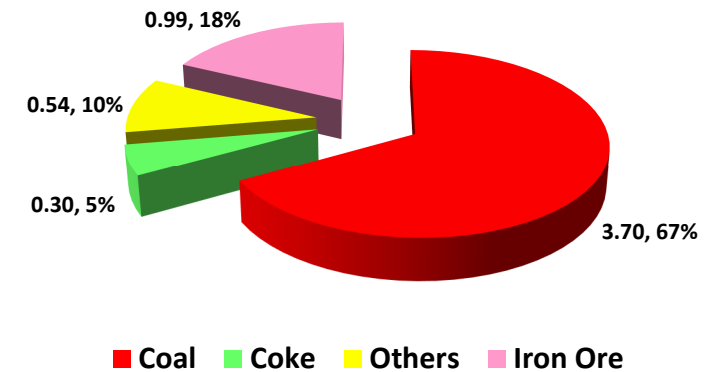
A strong network of Ship-owners provides us with access to large fleet of vessels, combined with the expertise of our experienced teams, enable us to provide customised transportation solutions for our customers.

The hallmark of our business is operational efficiency and value addition for customers ensuring they maintain competitive advantage in their respective markets.

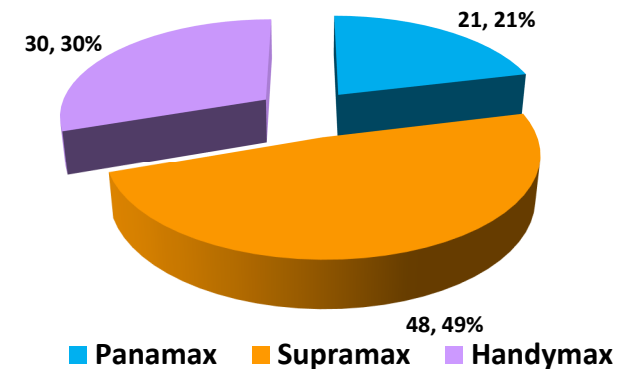
## We offer

- Diverse customer base, cargo and geographical exposure enable us to provide efficient employment of market tonnage and high utilisation to freight requirements of our customers.
- Optimisation of in-chartered fleet by consistent and close monitoring of vessel performance by well experienced operations team.
- Well experienced and professional chartering team with a commercial approach.
- Excellent track record and efficient performance with all major first-class Ship-owners.
- Extremely low Loss-Ratio for claims with both Charterers and Ship-owners.
- Human management, Flexibility, Reliability and Risk Management are among our key strengths and capabilities.

### 2017 Transported Cargo Tonnage (Million Tons)



### 2017 Chartered Vessel Size



## Clientele



AGGELOS B. SHIPPING LTD  
ANEMONE MARINE SA  
APERTIVO SHIPPING LTD  
BIBBY NAVIGATION LTD  
BLUESTAR MARITIME INC  
ELECTRA MARITIME INC  
ELODIE LTD  
EUROPEAN CARRIERS INC  
EYOT SEAWAYS LTD  
FIRST OCEAN MARITIME  
GLORY SUPRA SHIPPING LLC  
GOLDEN SEA INVESTMENTS LTD  
GOLDEN SKY INVESTMENTS LTD  
HELLENIC CARRIER CORP  
IKAROS SHIPPING CO. LTD  
INITIAL MARINE CO. LTD  
INTENSE SHIPPING INC  
IOLI LTD  
LORENZO SHIPPING INC

MARINERO SA  
MERLOTIN NAVIGATION CO.  
MONGER MARITIME INC  
NOSTOS SHIPPING LTD  
OCEAN TRIDENT NAVIGATION INC  
OCEAN WAVE SHIPPING AND TRADING S.A.  
PARNON MARINE CO. LTD  
RIGEL MARITIME INC  
SALERO SHIPPING INC  
SCORPIO ULTRAMAX POOL  
SEA MAJESTY INC  
SEAMAN MARITIME LTD  
SEAROBIN LTD  
SKYSEA NAVIGATION S.A.  
STARBOARD SHIPPING & TRADING S.A.  
V AND SONS MARINE S.A.  
VAMVASHIP MARITIME  
VELDE MARINE CORP  
XEBEC S.A.

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### Your Competitive Advantage In Dry Bulk Trade

Our vision is to be a leading quality ship operator and Ship-owner by seeking opportunities that strike the right balance between risks and reward, at the same time focusing on good corporate governance and safety of life in the logistics chain.

Our mission is to facilitate competitive advantage to our customers in Dry Bulk Trade while generating long term value for our business and employees.

[www.bulkmarine.com](http://www.bulkmarine.com)